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BUSINESS IN THE NINE MONTHS TO END-SEPTEMBER 2017

- **Strong growth in activity: +12.2%**
- **Sharp external expansion**
- **Six acquisitions overseas since 2017**

€ Million	2016	2017	Y-o-y change
Turnover	1,294.5	1,452.7	+12.2%
▪ Of which France	620.0 million i.e. 47.9% of total turnover	674.1 million i.e. 46.4% of total turnover	+8.7%
▪ Of which International	674.5 million i.e. 52.1% of total turnover	778.6 million i.e. 53.6% of total turnover	+15.4%

BUSINESS UP 12.2% IN THE NINE MONTHS TO END-SEPTEMBER 2017

Business has grown sharply by the end of September; similarly to H1 2017, organic growth is sustained and reaches 7% (up 5.8% in France and 8.1% outside France). The activity published at end-September 2017 have two less business days than end-September 2016. On a like-for-like basis and without a negative calendar effect, business would have grown by 8%.

Revenue in Q3 2017 reaches €469.0 M (€424.1 M in Q3 2016) up 10.6% despite a negative calendar effect (one less business day). On a like-for-like basis, organic growth equals 6.7% (5.8% in France and 7.5% outside France). Without a negative calendar effect, business would have grown by 7.4% in France and 8.9% outside France, hence confirming the dynamic growth experienced in H1 2017.

By the end of September 2017 all geographical areas have been growing – except the UK as it is still penalized by some difficulties in the Oil & Gas and Tertiary sectors. Organic growth is sharp in both North America - currently 2nd top ranking zone, and Scandinavia.

Similarly to H1 2017, all business sectors in Q3 are growing – except Energy. The most dynamic sectors are Automotive, Aerospace and Life Sciences.

EXTERNAL GROWTH: 6 ACQUISITIONS OUTSIDE FRANCE

ALTEN is consolidating its positions abroad and has carried out 6 acquisitions since January 2017:

- Two companies in Germany and Switzerland (annual revenue: €20 M, 170 consultants)
- Four companies in the US (annual revenue: €32 M, 205 consultants)

OUTLOOK FOR 2017:

Business at end-September 2017 confirms the momentum of the previous quarters.

Provided favorable economic conditions, ALTEN will achieve a strong organic development and business will grow by almost 7% as compared to 2016.

NEXT PUBLICATION:

Business in Q4 2017: January 26th 2018.

About ALTEN

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As a European Leader in Technology Consulting and Engineering (TCE), ALTEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.

ALTEN's stock is listed in compartment A of the Euronext Paris market (ISIN FR000001946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP100, and is eligible for the deferred Settlement Service (SRD).