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## BUSINESS IN FIRST-HALF 2016

- **Big 13.9% increase in business**
- **Strong growth in international business**
- **6 international acquisitions completed since January 2016**

€ millions	H1 2015	H1 2016	Year-on-year change
<b>Revenue</b>	<b>764.2</b>	<b>870.5</b>	<b>+13.9%</b>
▪ France	€396.0, i.e. 51.8% of total revenue	€422.8, i.e. 48.6% of total revenue	+6.8%
▪ International	€368.2, i.e. 48.2% of total revenue	€447.7, i.e. 51.4% of total revenue	+21.6%

### BUSINESS UP 13.9% IN THE HALF-YEAR TO JUNE 30 2016

There was a big increase in consolidated revenue in the six months to June 30, 2016. Growth stood at 6.8% in France and 21.6% outside France.

On a like and constant exchange rate basis, business increased by 8.1% (up 4.8% inside France and up 11.6% outside France). Organic growth during the first-half of the year was boosted by a favorable calendar effect in the second quarter. On a constant calendar basis, organic growth would have been 5.95% (i.e., 2.35% in France, and 9.8% outside France), a big increase on first-half 2015.

Business grew by an impressive 17.7% during the second quarter. On a like-for-like and constant exchange rate basis, business increased by 10.6% (up 7.4% inside France and up 13.9% outside France). Excluding the calendar effect, organic growth would have been 6.10% (i.e., 2.3% in France, and 10% outside France).

Outside France, all regions are delivering growth – with the exception of Germany due to the integration of recent acquisitions. Southern Europe and North America are still delivering organic growth of over 15%.

All businesses are growing, especially the Automotive and Finance/Services sectors.

### EXTERNAL GROWTH: SIX INTERNATIONAL ACQUISITIONS

Alten has completed six international acquisitions since the start of the year:

- two acquisitions in Europe (in Germany and Italy) representing €20 million in revenue and 135 additional consultants.
- four acquisitions in North America and India representing revenue of €46 million and 965 additional consultants.

## **OUTLOOK FOR FULL-YEAR 2016**

Amid a general improvement in the business environment, Alten will deliver positive organic growth for full-year 2016, higher than that achieved in 2015.

## **NEXT PUBLICATION:**

**Publication of first-half 2016 results:** September 21, 2016

## **About ALTEN**

**For more information, go to [www.alten.com/investors](http://www.alten.com/investors) / Contact: Matthieu Roquet Montégon - +33 (0)6 16 92 80 65**

*As European Leader in Technology Consulting and Engineering (TCE), ALTEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.*

*ALTEN's shares are listed on compartment A of Euronext Paris (ISIN FR000001946). It is part of the SBF 120, IT CAC 50 index and MIDCAP100 and is eligible for the deferred Settlement Service (SRD).*