# **Business in First Half 2018**



**Bruno Benoliel** 

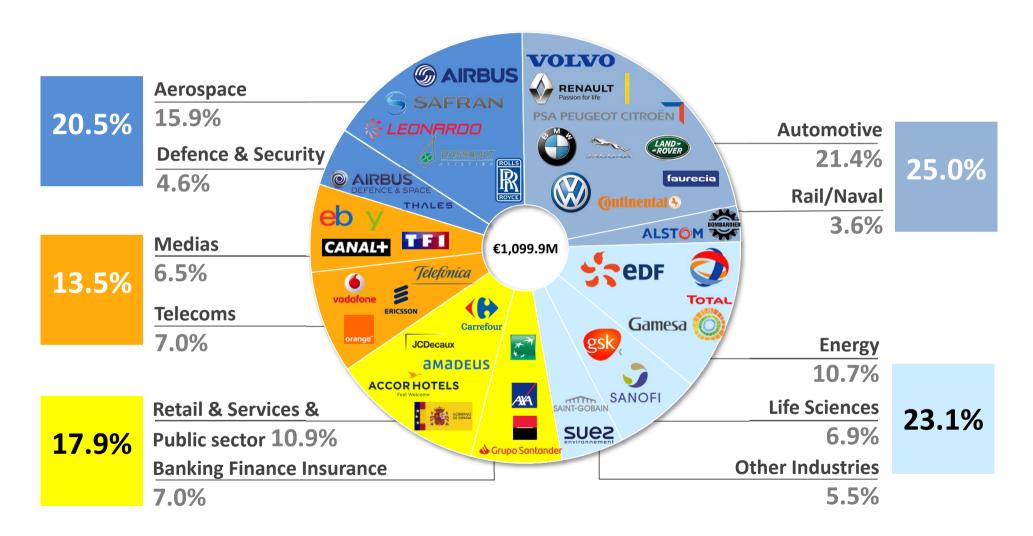
Deputy Chief Executive Officer

Paris, July 25th 2018

## **ALTEN GROUP BUSINESS AREAS POSITIONING**

#### BALANCED ON ALL BUSINESS AREAS





## Breakdown of turnover per geographical area as at June $30^{\text{TH}}$ 2018 (in §M)



	H1 2018				Change			
COUNTRY	H1 2017	%	H1 2018	%	Published	Change in scope	Forex	Organic, excluding Forex effect
France	464.9	46.9%	503.8	45.8%	8.4%	0.0%	0.0%	8.4%
International	526.0	53.1%	596.1	54.2%	13.3%	5.6%	-3.7%	11.4%
North America	96.4	9.7%	121.5	11.0%	26.0%	22.0%	-11.5%	15.5%
Germany	104.3	10.5%	106.6	9.7%	2.2%	0.0%	0.0%	2.2%
Scandinavia	80.6	8.1%	85.0	7.7%	5.5%	0.0%	-5.0%	10.4%
Spain/Portugal	46.5	4.7%	55.7	5.1%	19.7%	0.0%	0.0%	19.7%
Italia	38.6	3.9%	42.8	3.9%	11.0%	0.0%	0.0%	11.0%
UK	43.7	4.4%	40.7	3.7%	-6.8%	0.0%	-1.6%	-5.2%
Belgium	32.9	3.3%	37.6	3.4%	14.3%	0.0%	0.0%	14.3%
Netherlands	29.0	2.9%	34.3	3.1%	18.0%	0.0%	0.0%	18.0%
Asia Pacific	19.1	1.9%	25.6	2.3%	33.7%	0.1%	-9.9%	43.5%
Others	34.8	3.5%	46.3	4.2%	33.0%	24.4%	-4.9%	13.5%
TOTAL	990.9	100.0%	1,099.9	100.0%	11.0%	3.0%	-2.0%	10.0%





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