



Business on the first quarter 2017

Bruno Benoliel

Deputy Chief Executive Officer

April, 26th, 2017

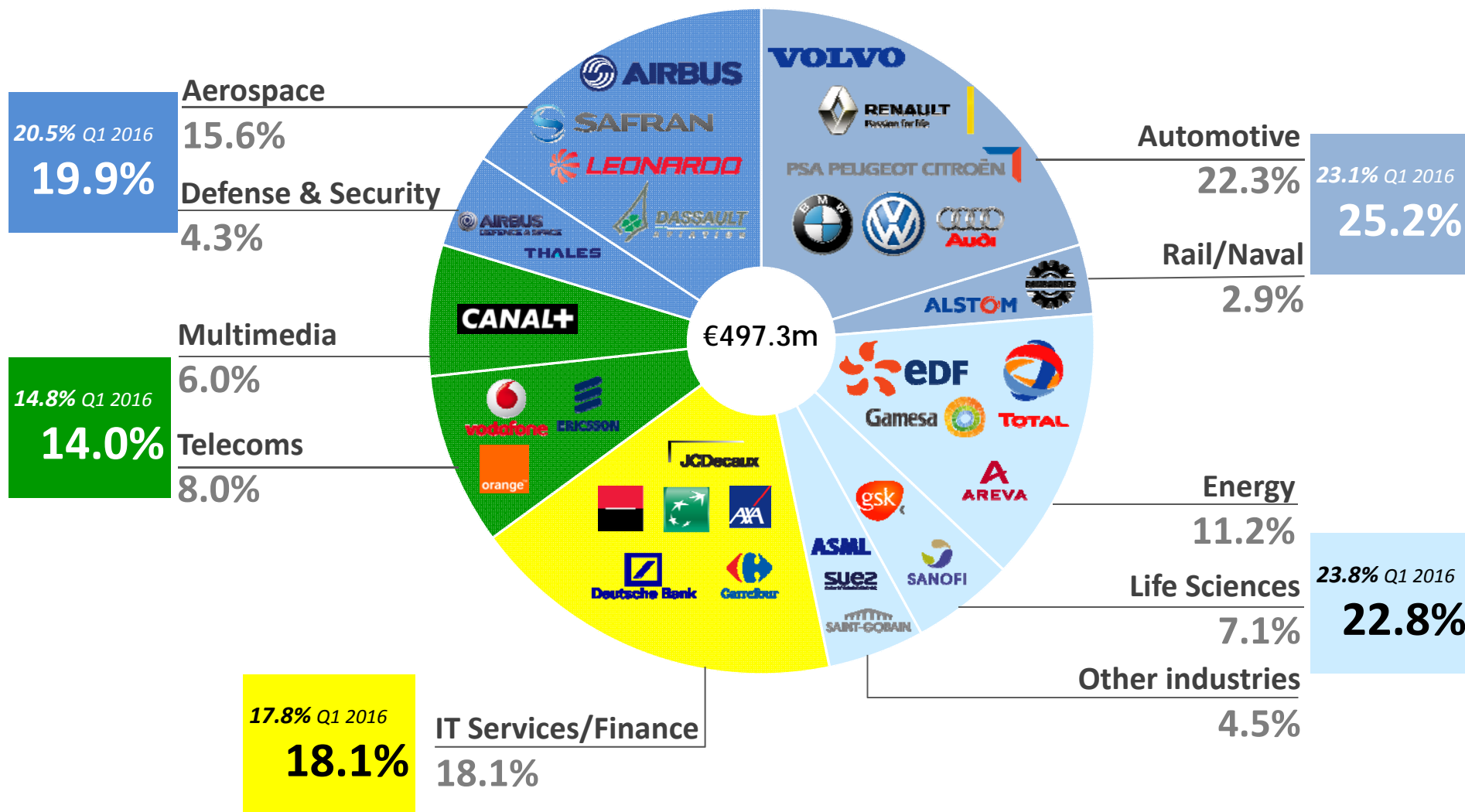


Breakdown of turnover per geographical area March 31st, 2017 (in M€)

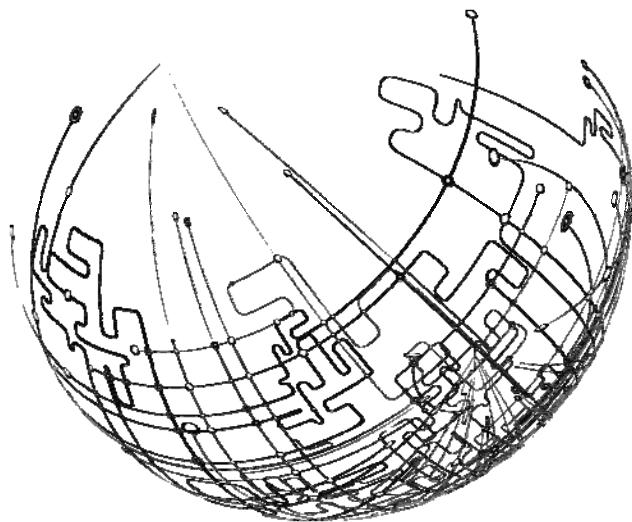
Country	YTD				Var.	
	Q1 2016	%	Q1 2017	%	Var.	of which organic. excl exchange rates effect
France	209.5	49.7%	234.6	47.2%	12.0%	9.1%
International	211.8	50.3%	262.7	52.8%	24.0%	12.3%
Germany	40.8	9.7%	52.9	10.6%	29.8%	10.8%
North America	31.7	7.5%	49.2	9.9%	55.3%	11.1%
Scandinavia	34.3	8.1%	41.0	8.3%	19.5%	21.4%
Spain	20.4	4.8%	22.7	4.6%	11.4%	11.4%
United Kingdom	22.4	5.3%	20.8	4.2%	-7.3%	-2.4%
Italy	17.6	4.2%	19.2	3.9%	9.0%	9.0%
Belgium	15.1	3.6%	16.8	3.4%	11.1%	11.1%
Netherlands	13.5	3.2%	15.0	3.0%	10.5%	10.5%
Asia Pacific	3.9	0.9%	9.0	1.8%	131.5%	59.6%
Others	12.1	3.0%	16.2	3.1%	33.3%	17.4%
TOTAL	421.3	100.0%	497.3	100.0%	18.0%	10.7%



BREAKDOWN OF TURNOVER PER SECTOR (AS A % OF REVENUE) YTD Q1 2017



ALLEN



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