

# ALLEN

## Activity at the end of March 2020

**Bruno Benoliel**

*Deputy Chief Executive Officer*

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Paris, April 24<sup>th</sup>, 2020



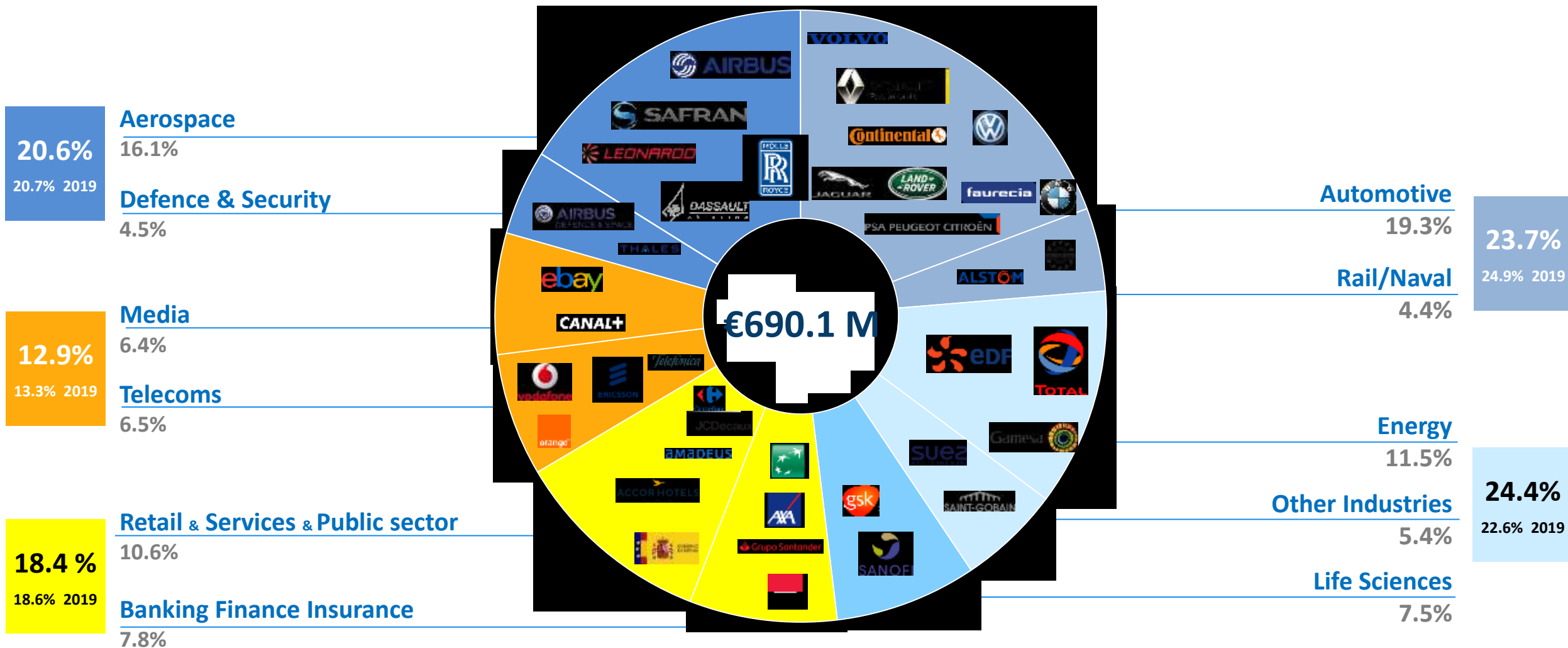


## BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT MARCH. 31<sup>ST</sup> 2020 (IN €M)

COUNTRY	YTD				Change			
	2019	%	2020	%	Published	Change in scope	Forex	Organic, excl. Forex effect
FRANCE	287.5	44.7%	287.3	41.6%	- 0.1%	- 0.4%	0.0%	0.4%
INTERNATIONAL	355.7	55.3%	402.8	58.4%	13.2%	5.7%	0.7%	6.8%
NORTH AMERICA	71.8	11.2%	89.6	13.0%	24.7%	5.1%	3.3%	16.3%
GERMANY	61.7	9.6%	60.3	8.7%	- 2.3%	4.1%	0.0%	- 6.3%
SCANDINAVIA	52.5	8.2%	51.3	7.4%	- 2.3%	3.2%	- 1.7%	- 3.8%
SPAIN	38.6	6.0%	41.2	6.0%	6.8%	5.3%	0.0%	1.4%
BENELUX	38.3	5.9%	40.9	5.9%	7.0%	5.0%	0.0%	2.0%
ITALY	25.0	3.9%	28.8	4.2%	14.9%	0.0%	0.0%	14.9%
ASIA PACIFIC	20.6	3.2%	27.2	3.9%	32.4%	19.4%	0.3%	12.7%
UK	19.8	3.1%	31.2	4.5%	57.7%	22.1%	1.6%	34.0%
SWITZERLAND	12.6	2.0%	15.1	2.2%	19.6%	0.0%	6.9%	12.7%
OTHERS	14.9	2.3%	17.2	2.5%	15.7%	0.0%	- 1.3%	17.0%
<b>TOTAL</b>	<b>643.3</b>	<b>100.0%</b>	<b>690.1</b>	<b>100.0%</b>	<b>7.3%</b>	<b>2.9%</b>	<b>0.4%</b>	<b>4.0%</b>



# BREAKDOWN OF TURNOVER PER SECTOR (AS A % OF REVENUE) YTD Q1 2020 (IN €M)



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