

ALTEN

Activity at the end of March 2022

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Deputy Chief Executive Officer

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BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT MARCH 31ST 2022

COUNTRY	YTD				Change			
	2021	%	2022	%	Published	Change in scope	Forex	Organic, excl. Forex effect
FRANCE	250.8	36.8%	298.2	33.3%	18.9%	4.0%	0.0%	14.9%
IBERIC	60.6	8.9%	76.8	8.6%	26.7%	0.0%	0.0%	26.7%
GERMANY	57.3	8.4%	75.0	8.4%	31.0%	7.8%	0.0%	23.2%
ITALY	46.6	6.8%	59.7	6.7%	28.2%	0.0%	0.0%	28.2%
BENELUX	42.1	6.2%	49.8	5.6%	18.1%	2.3%	0.0%	15.9%
UK	27.8	4.1%	47.7	5.3%	71.5%	35.9%	5.8%	29.9%
SCANDINAVIA	45.1	6.6%	46.9	5.2%	4.0%	0.5%	- 2.6%	6.1%
EASTERN EUROPE	13.9	2.0%	19.7	2.2%	41.2%	1.3%	- 1.9%	41.8%
SWITZERLAND	14.6	2.1%	16.6	1.9%	13.4%	0.0%	5.6%	7.8%
EUROPE (W/O FRANCE)	308.0	45.2%	392.2	43.8%	27.3%	5.1%	0.3%	21.9%
NORTH AMERICA	82.4	12.1%	127.0	14.2%	54.2%	18.7%	9.3%	26.2%
ASIA PACIFIC	35.1	5.2%	71.2	8.0%	102.7%	57.4%	5.5%	39.8%
OTHERS	4.8	0.7%	6.0	0.7%	26.9%	0.0%	4.8%	22.1%
TOTAL	681.1	100.0%	894.6	100.0%	31.3%	9.0%	1.6%	20.7%



BREAKDOWN OF TURNOVER PER SECTOR (AS A % OF REVENUE) AS AT MARCH 31ST 2022

Aerospace, Defense & Security

15,4 % Q1 2021

17,2 % ↗

Aerospace

Airbus, Safran, Leonardo, Thales, Dassault Aviation, Rolls Royce...

Defense & Security

Airbus DS, Thales, MBDA, Saab, Leonardo, Idemia...

Media

Ebay, Canal +, Prisa, Electronique, ASML, HP, Infineon...

Telecoms & Multimédias

13,1 % Q1 2021

13,7 % ↗

Telecom

Orange, Telefonica, BT, Nokia, Ericsson, Qualcomm, Altice...

IT Services & Finance

23,2 % Q1 2021

24,2 % ↗

Retail & Services & Public sector

Decathlon, Amadeus, Accor Hotels, Reliance, BMD...

Bank / Finance / Insurance

Société Générale, Axa, BNP, CNP, Sabadell, Santander, BPCE, Intesa...

Automotive

Volvo, Renault, Stellantis, VW, Ford, BMW, Jaguar, Land Rover, Continental, Daimler, Faurecia, ZF, Bosch...

Automotive & Rail / Naval

↘ 20,8 % 21,1 % Q1 2021

Rail / Naval

Alstom, Bombardier, Siemens, Naval Group...

Energy

EDF, TotalEnergies, Gamesa, Siemens, GE, Technip, Chevron, Engie...

Energy & Life Sciences

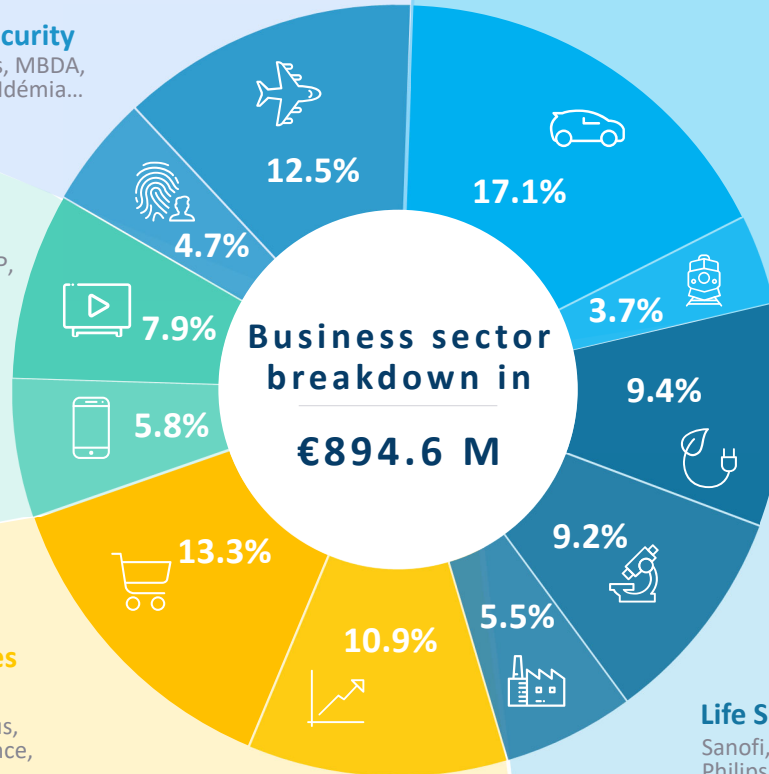
↘ 24,1 % 27,1 % Q1 2021

Life Science

Sanofi, GSK, Novartis, Roche, Philips, GE...

Other industries

Saint-Gobain, ABB, Valmet, Kone...



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