

# ALLEN

## Activity at the end of March 2023

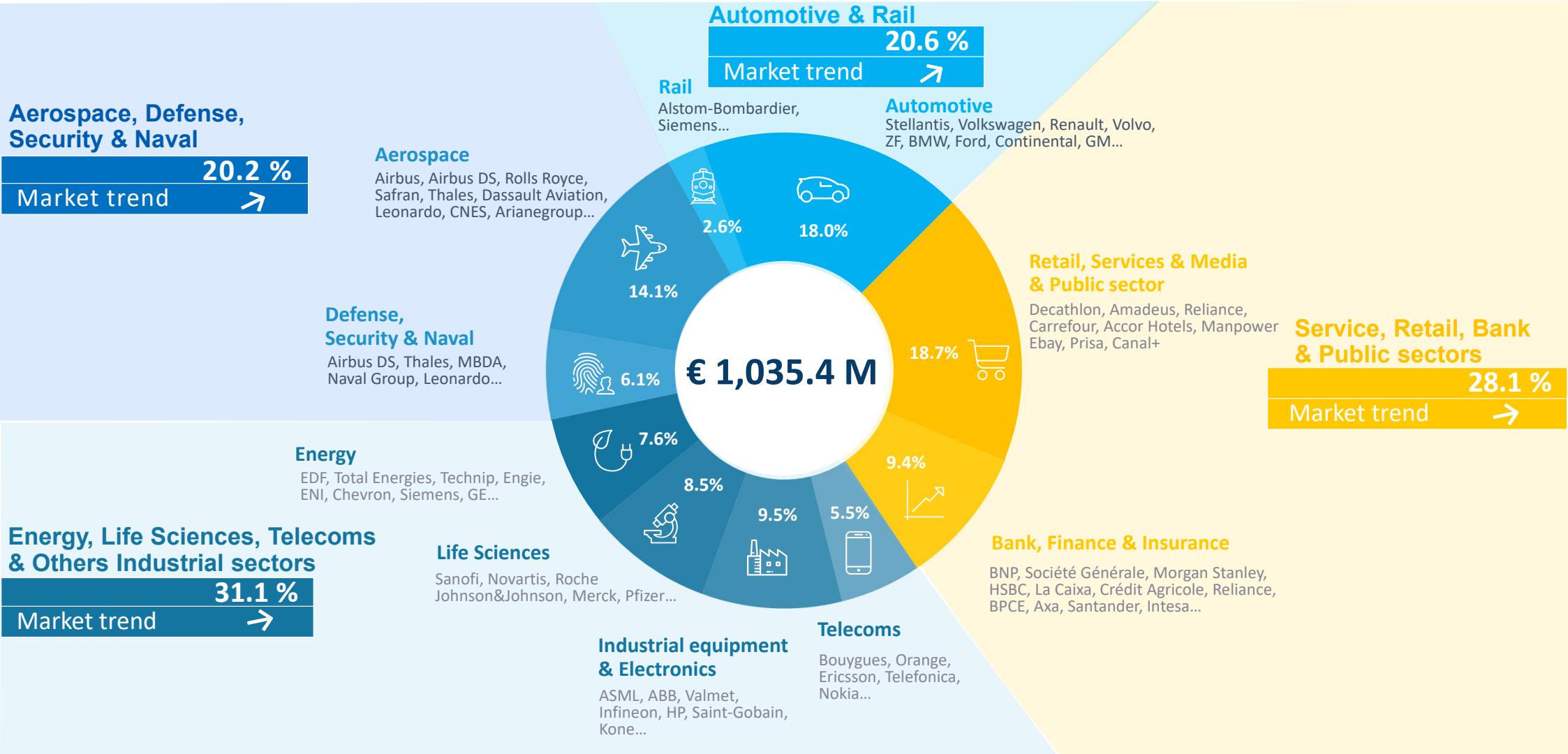


**Bruno Benoliel**  
*Deputy Chief Executive Officer*

Paris, April 26th, 2023



# BREAKDOWN OF TURNOVER PER SECTOR (AS A % OF REVENUE) AS AT MARCH 31<sup>ST</sup> 2023





## BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT MARCH 31<sup>ST</sup> 2023

COUNTRY	YTD				Change			
	2022	%	2023	%	Published	Change in scope	Forex	Organic, excl. Forex effect
<b>FRANCE</b>	<b>298.2</b>	<b>33.3%</b>	<b>334.4</b>	<b>32.3%</b>	<b>12.2%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>12.2%</b>
IBERIC	76.8	8.6%	94.2	9.1%	22.7%	2.8%	0.0%	20.0%
GERMANY	75.0	8.4%	93.4	9.0%	24.5%	6.2%	0.0%	18.3%
UK	47.7	5.3%	81.4	7.9%	70.8%	60.6%	- 6.1%	16.3%
ITALY	59.7	6.7%	76.2	7.4%	27.6%	0.0%	0.0%	27.6%
BENELUX	49.8	5.6%	58.8	5.7%	18.1%	0.0%	0.0%	18.1%
SCANDINAVIA	46.9	5.2%	50.0	4.8%	6.6%	- 0.6%	- 5.1%	12.3%
EASTERN EUROPE	19.7	2.2%	25.8	2.5%	31.1%	- 1.6%	- 1.4%	34.1%
SWITZERLAND	16.6	1.9%	16.6	1.6%	0.0%	0.0%	4.3%	- 4.3%
<b>EUROPE (W/O FRANCE)</b>	<b>392.2</b>	<b>43.8%</b>	<b>496.5</b>	<b>48.0%</b>	<b>26.6%</b>	<b>8.8%</b>	<b>- 1.1%</b>	<b>18.9%</b>
<b>NORTH AMERICA</b>	<b>127.0</b>	<b>14.2%</b>	<b>119.5</b>	<b>11.5%</b>	<b>- 5.9%</b>	<b>- 19.3%</b>	<b>3.6%</b>	<b>9.8%</b>
<b>ASIA PACIFIC</b>	<b>71.2</b>	<b>8.0%</b>	<b>79.9</b>	<b>7.7%</b>	<b>12.1%</b>	<b>8.0%</b>	<b>- 3.5%</b>	<b>7.6%</b>
OTHERS	6.0	0.7%	5.1	0.5%	- 14.7%	0.0%	- 0.3%	- 14.4%
<b>TOTAL</b>	<b>894.6</b>	<b>100.0%</b>	<b>1 035.4</b>	<b>100%</b>	<b>15.7%</b>	<b>1.8%</b>	<b>- 0.4%</b>	<b>14.4%</b>

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