

ALLEN

Activity at the end of June 2023

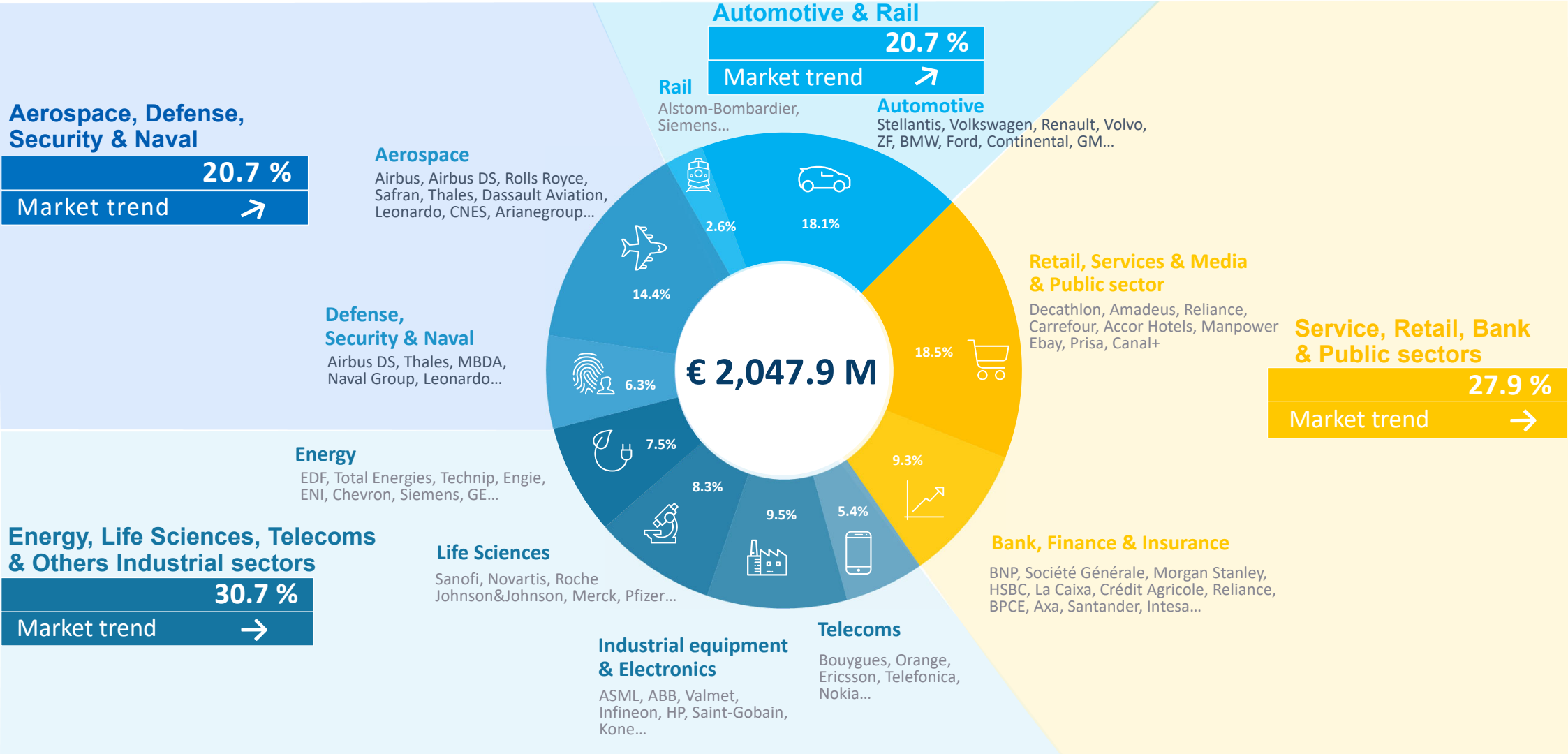


Bruno Benoliel
Deputy Chief Executive Officer

Paris, July 27th, 2023



BREAKDOWN OF TURNOVER PER SECTOR (AS A % OF REVENUE) AS AT JUNE 30TH 2023





BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT JUNE 30TH 2023

| COUNTRY | YTD | | | | Change | | | |
|----------------------------|----------------|---------------|----------------|--------------|----------------|-----------------|---------------|-----------------------------|
| | 2022 | % | 2023 | % | Published | Change in scope | Forex | Organic, excl. Forex effect |
| FRANCE | 598.4 | 32.8% | 654.7 | 32.0% | 9.4% | 0.0% | 0.0% | 9.4% |
| IBERIC | 159.1 | 8.7% | 188.6 | 9.2% | 18.5% | 1.3% | 0.0% | 17.2% |
| GERMANY | 156.3 | 8.6% | 184.1 | 9.0% | 17.8% | 5.6% | 0.0% | 12.2% |
| UK | 95.6 | 5.2% | 161.0 | 7.9% | 68.4% | 56.6% | - 4.5% | 16.3% |
| ITALY | 122.6 | 6.7% | 154.7 | 7.6% | 26.1% | 0.0% | 0.0% | 26.1% |
| BENELUX | 99.1 | 5.4% | 114.2 | 5.6% | 15.3% | 0.0% | 0.0% | 15.3% |
| SCANDINAVIA | 94.2 | 5.2% | 96.5 | 4.7% | 2.5% | - 0.5% | - 5.8% | 8.8% |
| EASTERN EUROPE | 40.1 | 2.2% | 53.0 | 2.6% | 32.2% | 4.9% | 0.3% | 27.1% |
| SWITZERLAND | 32.2 | 1.8% | 31.9 | 1.6% | - 1.0% | 0.0% | 4.4% | - 5.4% |
| EUROPE (W/O FRANCE) | 799.2 | 43.8% | 984.0 | 48.0% | 23.1% | 8.2% | - 1.0% | 15.8% |
| NORTH AMERICA | 265.8 | 14.6% | 238.7 | 11.7% | - 10.2% | - 17.2% | 0.1% | 6.9% |
| ASIA PACIFIC | 149.6 | 8.2% | 160.6 | 7.8% | 7.3% | 7.3% | - 5.7% | 5.7% |
| OTHERS | 12.9 | 0.7% | 9.9 | 0.5% | - 23.0% | 0.0% | - 2.0% | - 21.0% |
| TOTAL | 1 825.9 | 100.0% | 2 047.9 | 100% | 12.2% | 1.6% | - 0.9% | 11.4% |



BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT JUNE 30TH 2023

| COUNTRY | Q2 only | | | | Change | | | |
|----------------------------|--------------|---------------|----------------|--------------|----------------|-----------------|---------------|-----------------------------|
| | 2022 | % | 2023 | % | Published | Change in scope | Forex | Organic, excl. Forex effect |
| FRANCE | 300.2 | 32.2% | 320.3 | 31.6% | 6.7% | 0.0% | 0.0% | 6.7% |
| IBERIC | 82.3 | 8.8% | 94.3 | 9.3% | 14.6% | 0.0% | 0.0% | 14.6% |
| GERMANY | 81.3 | 8.7% | 90.6 | 9.0% | 11.5% | 4.9% | 0.0% | 6.6% |
| UK | 48.0 | 5.2% | 79.6 | 7.9% | 65.9% | 52.6% | - 3.0% | 16.3% |
| ITALY | 62.9 | 6.8% | 78.5 | 7.8% | 24.7% | 0.0% | 0.0% | 24.7% |
| BENELUX | 49.3 | 5.3% | 55.4 | 5.5% | 12.5% | 0.0% | 0.0% | 12.5% |
| SCANDINAVIA | 47.3 | 5.1% | 46.6 | 4.6% | - 1.5% | - 0.4% | - 6.5% | 5.4% |
| EASTERN EUROPE | 20.4 | 2.2% | 27.2 | 2.7% | 33.3% | 11.2% | 1.9% | 20.3% |
| SWITZERLAND | 15.6 | 1.7% | 15.3 | 1.5% | - 2.0% | 0.0% | 4.6% | - 6.6% |
| EUROPE (W/O FRANCE) | 407.1 | 43.7% | 487.5 | 48.1% | 19.8% | 7.7% | - 0.8% | 12.9% |
| NORTH AMERICA | 138.8 | 14.9% | 119.2 | 11.8% | - 14.1% | - 15.3% | - 3.1% | 4.3% |
| ASIA PACIFIC | 78.4 | 8.4% | 80.7 | 8.0% | 3.0% | 6.7% | - 7.7% | 4.0% |
| OTHERS | 6.9 | 0.7% | 4.8 | 0.5% | - 30.2% | 0.0% | - 3.5% | - 26.7% |
| TOTAL | 931.3 | 100.0% | 1 012.5 | 100% | 8.7% | 1.5% | - 1.4% | 8.6% |



BREAKDOWN OF TURNOVER PER GEOGRAPHICAL AREA AS AT JUNE 30TH 2023

| COUNTRY | Q1 2023 | | Q2 2023 | | H1 2023 | |
|----------------------------|---------------|-----------------------------|----------------|-----------------------------|----------------|-----------------------------|
| | Published | Organic, excl. Forex effect | Published | Organic, excl. Forex effect | Published | Organic, excl. Forex effect |
| FRANCE | 12.2% | 12.2% | 6.7% | 6.7% | 9.4% | 9.4% |
| IBERIC | 22.7% | 20.0% | 14.6% | 14.6% | 18.5% | 17.2% |
| GERMANY | 24.5% | 18.3% | 11.5% | 6.6% | 17.8% | 12.2% |
| UK | 70.8% | 16.3% | 65.9% | 16.3% | 68.4% | 16.3% |
| ITALY | 27.6% | 27.6% | 24.7% | 24.7% | 26.1% | 26.1% |
| BENELUX | 18.1% | 18.1% | 12.5% | 12.5% | 15.3% | 15.3% |
| SCANDINAVIA | 6.6% | 12.3% | - 1.5% | 5.4% | 2.5% | 8.8% |
| EASTERN EUROPE | 31.1% | 34.1% | 33.3% | 20.3% | 32.2% | 27.1% |
| SWITZERLAND | 0.0% | - 4.3% | - 2.0% | - 6.6% | - 1.0% | - 5.4% |
| EUROPE (W/O FRANCE) | 26.6% | 18.9% | 19.8% | 12.8% | 23.1% | 15.8% |
| NORTH AMERICA | - 5.9% | 9.8% | - 14.1% | 4.3% | - 10.2% | 6.9% |
| ASIA PACIFIC | 12.1% | 7.6% | 3.0% | 4.0% | 7.3% | 5.7% |
| OTHERS | - 14.7% | - 14.4% | - 30.2% | - 26.7% | - 23.0% | - 21.0% |
| TOTAL | 15.7% | 14.4% | 8.7% | 8.6% | 12.2% | 11.4% |

ALLEN

Activity at the end of June 2023

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